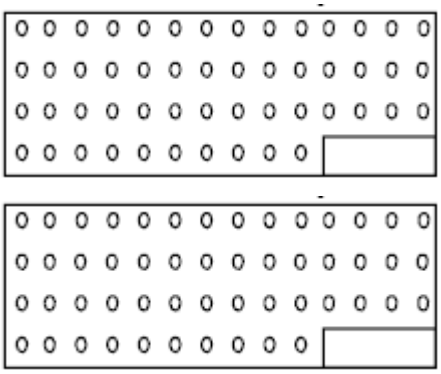
IPA'S
1 skin CC/Collection Preview
2 Facials
$100 in sales
Guest Follow-up
Interviews (personal or team)
Guest to meeting
5 Contacts with unit members
5 New personal contacts or names
1 New unit member
2 New bookings



Daily Personal Goals
5 new contacts or leads: 1 2 3 4 5
2 new bookings 1 2
$100+ in sales _____
1 interview activity:
Tape/Literature given to:_____
Book interview: _____
Do Interview: _____
Daily Quite Time:
Work out 2x/wk:
Listen to inspirational CD/Affirmation

Customers	**Attempted**	**Reached**
1.		
2.		
3.		
4.		
5.		
Prospective Bookings		
1.		
2.		
3.		
4.		
5.		
Prospective Recruits		
1.		
2.		
3.		
4.		
5.		
New Consultants		
1.		
2.		
3.		
4.		
5.		
Key Consultants		
1.		
2.		
3.		

6 Most Important Things
1.
2.
3.
4.
5.
6.
Notes to Write:
1.
2.
3.
4.
5.
Calls to Make:
1.
2.
3.
4.
5.
6.
Errands to Run:
1.
2.
3.
4.
5.
6.
7.

Date_____

Daily Working Sheet