



## REWARDS & RECOGNITION

Mary Kay offers you fun prizes to win every month, quarter and year end! Based on your sales and helping others start their own business, you earn points toward jewelry, luggage, electronics and lots of fun stuff.

Mary Kay always liked giving "Cinderella Gifts" like Diamonds and Trips. What kind of prizes would YOU like to receive?

## MONEY

You make your money 2 ways in MK. **First**, you sell a consumable product and when your customers run out, they reorder! On average, every MK party can bring in an extra \$100 to your family income. (Could YOU use an extra \$100 or more?) **Second**, MK pays us commissions from THEIR pockets based on how much your team sells. The more you help others move up, the more you are paid by MK.

## FLEXIBILITY

Mary Kay has NO QUOTAS, you may hold as many appointments as you have need for extra income. Plus you may grow your business around your family and other work commitments. Mary Kay fits well around any schedule—school, work, ball games and vacations. It can be worked in all the gaps of your life. Do you have 2–3 hours a week you could fit your business? Even 2-3 hours a month?

## SELF-CONFIDENCE

Mary Kay is an opportunity to grow your confidence, overcome shyness, learn how to live your life with a positive outlook and lots of opportunity to learn how to help other women change their lives, too. (And, it's a lot less than professional counseling!)

## TAX BENEFITS

As a Mary Kay Consultant you are an independent contractor. You own your own business and may deduct all expenses as an independent business owner; mileage, telephone, office expenses, travel, and more. (Trips to visit and facial relatives is a deduction! Any relatives out of state?)

## EARN THE USE OF A FREE CAR!

By selling the product and building your team of others who are working their business, you can earn the use of a FREE CAR in 1—4 months! MK pays tax, license and 80% of your insurance. And, they insure your spouse for free! Or, you can take CASH!! (What would a FREE CAR mean to YOUR income?)

## SISTERHOOD & GIRLFRIENDS

Mk is great fun and you will join a fabulous and exciting 'sorority' of women! You'll make new friends and have the opportunity to travel to fun events together! MK women are the most supportive, positive women on the planet! You will build life-long friendships for you and your family. Your MK girlfriends will make YOU a better person.

## PRIORITIES

Mary Kay always taught us that you should put **GOD FIRST, FAMILY SECOND AND CAREER THIRD**. She always taught that 'in that order everything works—and out of that order NOTHING works'. If you child is sick, she would expect you to stay home and take care of him—not have to ask permission or lie to stay home instead of going to work.